



Pinco Placement & Internship Opportunities in Sales & Marketing

Unlock Your Future with Pinco!

Are you a 2nd or 3rd-year student or a graduate specializing in Sales & Marketing? Looking for exciting internships or career opportunities in the world of sales and marketing? Pinco is here to guide you towards success!

Who Are We?

Pinco is a leading recruitment and placement company dedicated to bridging the gap between talented students and leading organizations in the Sales & Marketing field. With years of experience in providing top-notch internship and placement services, we connect students and graduates with incredible opportunities to kickstart their careers.

Job Description: Sales Intern at Pinco

Duration: 3 months

Compensation: Variable, 24% per sale

Roles and Responsibilities:

1. **Sales Support:** Assist the sales team in lead generation, prospecting, and identifying new business opportunities.
2. **Customer Relationship Management:** Build and maintain relationships with existing and potential clients to understand their needs and offer relevant solutions.
3. **Sales Presentations & Demonstrations:** Participate in client meetings, presentations, and product demonstrations to support the sales process.
4. **Market Research:** Conduct research to identify industry trends, customer preferences, and competitive insights to help refine sales strategies.
5. **Data Entry & Reporting:** Maintain accurate records of sales leads, client communications, and sales activities in the CRM system. Provide regular updates on progress and sales performance.
6. **Sales Material Preparation:** Assist in the preparation of sales materials, proposals, and contracts, ensuring accuracy and timely delivery.
7. **Collaborate with Team:** Work closely with the sales team to meet targets and contribute to the overall sales strategy.

Skills & Qualifications:

- Strong communication and interpersonal skills
- Ability to work independently and in a team

- Self-motivated and goal-oriented
- Interest in sales and customer engagement
- Basic knowledge of CRM systems (a plus)

This internship is an excellent opportunity to gain hands-on experience in sales and marketing, with performance-based compensation tied to the number of successful sales made.

Perks and Benefits:

- **Internship Completion Certificate:** Upon successful completion, receive a certificate recognizing your contribution.
- **Pre-Placement Offer (PPO):** Top performers may be offered a full-time position at the end of the internship.
- **Weekly Payments:** Get paid on a weekly basis for your performance.
- **Hands-On Experience:** Gain real-world experience in a dynamic sales environment.
- **Exposure to Industry:** Work closely with professionals, gaining exposure to industry trends and best practices.
- **Creativity:** Opportunity to bring your innovative ideas to the table and contribute to creative sales strategies.
- **Work from home :** This is a remote opportunity so that students can manage their college as well as internship
- **Flexible timings:** Timings are flexible

This internship provides a valuable opportunity to develop practical skills, expand your professional network, and earn while learning!

Why Choose Pinco?

- **Tailored Programs for BCom, BCom (Hons), and BBA Students**
Pinco offers exclusive opportunities for 2nd and 3rd-year BCom, BCom (Hons), and BBA students specializing in Marketing.
- **Real-World Experience**
Gain hands-on experience through internships in Sales & Marketing roles across diverse industries.
- **Job Placements**
Our vast network of partner companies ensures that successful interns have a smooth transition into full-time job placements.
- **Mentorship and Guidance**
Receive career mentorship, skills development workshops, and personalized advice from industry experts.
- **Flexible Duration**
Internship opportunities are offered with flexible durations, including part-time and full-time roles.

- **For Graduates Too!**

If you're a graduate with a degree in BCom, BCom (Hons), or BBA, you can also benefit from our job placement programs in the Sales & Marketing sector.

How to Apply?

1. **Visit Our Website:** Fill out the application form and upload your resume.
2. **Shortlisting:** Our team will review your application and shortlisting for the interview process.
3. **The interview process will be virtual two rounds after filling the attached google form**
4. **Interview:** You'll be invited for an interview, where we'll assess your skills and aspirations.
5. **Offer Letter:** If selected, you'll receive an internship offer

Testimonials

"Pinco's internship program provided me with invaluable experience. I learned how marketing strategies are implemented in real-time and was offered a full-time position after my internship ended!"

– Aman Sharma, BBA (Marketing)

"Thanks to Pinco's placement program, I secured a great position in an FMCG company. The mentorship and interview prep were a huge help!"

– Neha Gupta, BCom (Hons)

Contact Us

For more details or any queries, please reach out to us:

- **Website:** <https://pinco.in/>

Follow Us on Social Media:

- **LinkedIn:** Pinco

Pinco – Your Gateway to a Successful Career in Sales & Marketing!



“ One Pinco Registration leads you to multiple services ”

Boost Your Career with Our Comprehensive Interview & Job Placement support :

- **Overcome Interview Anxiety:** Practice mock interviews to build confidence and improve performance.
- **AI-Generated Performance Report:** Get detailed insights into your interview performance with an AI-generated report.
- **Expert Manual Feedback:** Receive personalized feedback from industry experts on how to improve your skills.
- **Professional Resume Enhancement:** Share your resume with us for tailored modifications to meet industry standards.
- **LinkedIn Profile Optimization:** Get expert verification and tips to enhance your LinkedIn profile for maximum visibility.
- **Career Roadmap Guidance:** Receive expert advice on career growth, including personalized guidance for your future steps.
- **Internship & Job Application Support:** Share your internship and job preferences with us, and we'll help you apply to opportunities that align with your interests and career goals.
- **Job Placement Assistance:** Our team will assist you in securing the right placement based on your interests and aspirations.

